



Government of Jammu and Kashmir
Jammu and Kashmir e-Governance Agency
Information Technology Department
Civil Secretariat, Jammu/Srinagar

Subject: Request for Proposal (RFP) for Selection of Agencies for Supply, Installation and Commissioning of Wireless (Wi-Fi) and Wired Network at Civil Secretariat Srinagar.

Undersigned is directed to notify that in reference to the pre-bid meeting held on 27.04.2018 at 3:00 PM in the conference Hall of Transport Commissioner J&K, Rail Head, Jammu, enclosed are the responses to the clarifications sought by the intending bidders on the RFP Notification No. 02-JaKeGA of 2018 dated 22.04.2018 for the Selection of Agencies for Supply, Installation and Commissioning of Wireless (Wi-Fi) and wired network at Civil Secretariat Srinagar.

Clarification are annexed as Annexure-A

Sd/-
Project Manager
J & K e-Governance Agency

No. ITD/DF/Accts/2018/51

Dated:30.04.2018

Copy to: -

1. Secretary to Government, Information Technology Department.
2. FA/CAO, IT Department.
3. Website In-charge to upload on JaKeGA website.

A. S. Jaleel
30/4/18
Analyst - IT
J & K e-Governance Agency

PRE BID QUERIES AND THEIR RESPONSE - ANNEXURE A AS ON 27 APRIL 2018

S. NO	Name of Bidder/OEM	Page No.	Clause / Point No.	Subject/Concern	Request	Clarification Sought	Justification/Suggestions	Final Remarks/Response by J&KGA after giving all clarification of all the queries and concluding the Pre-Bid Meeting	
(Bidders Queries)									
1	M/s Intec Infonet, New Delhi	27	Clause No. 27, Page No. 7	Exemption regarding Tender fee and EMD shall be applicable to SSI units registered with Government of J&K as per State Government norms however no special consideration shall be made for PBG, only on the submission of which Work Order shall be issued.		We request Tender Fee & EMD exemption should also be applicable to MSME & NSIC registered companies in other states as well.		Conditions as per RFP shall be applicable.	
2	M/s Intec Infonet, New Delhi	5	Clause No. 5, Page No. 8	DELIVERY SCHEDULE The Material delivery has to be done in three weeks from the issue of Work Order and complete installation has to be done in within four weeks from the date of release of Work Order.		Networking components as required are not locally available & will be imported which will take around 4-6 weeks. Hence, we request to modify the delivery & installation schedule as per below: "DELIVERY SCHEDULE The Material delivery has to be done in 8 weeks from the issue of Work Order and complete installation has to be done in within 12 weeks from the date of release of Work Order".		3 Weeks for material delivery of Passive Items, 5 weeks for material delivery of active Items and end to end installation, commissioning and completion of project in 8 weeks from the date of release of Work Order to the successful bidder. Rest of the conditions as per RFP shall be applicable.	
3	M/s Intec Infonet, New Delhi	11	FORM 2, Page No. 11	Affidavit for TECHNICAL COMPLIANCE AS PER DETAILED SPECIFICATIONS OF THE TENDER "Any non compliance on technical specification will lead to cancellation of work order, blacklisting of our company, forfeiting of EMD submitted and a penalty of Rupees 30 Lakhs."		As mentioned in Page no. 1 of Tender document, this tender is a Two Bid System i.e Technical Bid and Financial Bid. However, we understand that Financial Bid will be opened for only those Bidders who are technically qualified which include compliance on technical specification also. Please give clarity on this statement.		Conditions as per RFP shall be applicable.	
4	M/s Intec Infonet, New Delhi	37	Page No. 37, ANNEXURE V)	Indoor Wireless Access Point Nos. 10 Outdoor Wireless Access Points Nos. 168		It Should be: Indoor Wireless Access Point Nos. 168 Outdoor Wireless Access Points Nos. 10 As same quantity against these items are mentioned in ANNEXURE VII (FINANCIAL BID FORMAT)		In Annexure V - Technical Bid Compliance Information, It should be read as follows regarding Access points: Indoor Wireless Access Point Nos. 168 Outdoor Wireless Access Points Nos. 10	
5	M/s Intec Infonet, New Delhi	5	Page No. 5, Clause 3 (ix) & Page No. 13, Clause 18	The Bidder must be a profit making Company/ Organization from last 3 years/12 Quarters i.e (2015-16, 2016-17, 2017-18) and b) The Bidder should have average annual turnover of Rs. Two Cr. in last three Financial years i.e (2015-16, 2016-17, 2017-18) duly certified by registered CA.		Balance Sheet for Financial Year 2017-18 has not been finalized at present. Hence, we request you to kindly change the clause as below: The Bidder must be a profit making Company/Organization from last 3 years/12 Quarters i.e (2014-15, 2015-16, 2016-17) and b) The Bidder should have average annual turnover of Rs. Two Cr. in last three Financial years i.e (2014-15, 2015-16, 2016-17) duly certified by registered CA.		The clauses as mentioned in the (ANNEXURE – I) FORMAT FOR TECHNICAL BID (CHECKLIST / BIDDER COMPLIANCE) should be read as under: a) The Bidder must be a profit making Company/Organization from last 3 years/12 Quarters i.e (2014-15, 2015-16, 2016-17) and b) The Bidder should have average annual turnover of Rs. Two Cr. in last three Financial years i.e (2014-15, 2015-16, 2016-17) duly certified by registered CA. c) Copies of I.T. Returns of assessment year 2015-16 and 2016-17. d) Balance sheet of the company/firm for last three financial years i.e (2014-15, 2015-16, 2016-17).	
6	M/s Intec Infonet, New Delhi	5	Page No. 5, Clause 3 (ii)	Manufacturers Authorization Form (MAF) from the respective Original Equipment Manufacturer (OEMs) as per Annexure VI.		In Annexure VI, list of components Requiring Manufacturers Authorization mentioned. There is no MAF Form available in the tender document. Please clarify.		Conditions as per RFP shall be applicable.	
7	M/s Intec Infonet, New Delhi	32	Point No. 2	Network Management System and Automation Specifications Solution must have location-based tracking of interferers, rogues, and Wi-Fi clients		NMS provides the location based tracking with the help of location tracking application, but there is no specs of location tracking in this RFP. So request please delete this clause.		Revised clause ay be read as: Solution may support location-based tracking of interferers, rogues, and Wi-Fi clients when integrated with Location based tracking solution in future.	
8	M/s Intec Infonet, New Delhi	32	Point No. 3	Network Management System and Automation Specifications Solution must integrate with AAA Policy server		: There is no AAA server specs in the RFP, so our understanding is we need to integrate with exiting AAA policy server. Please confirm. Also pls mention the detail of existing server which needs to integrate for defining the scope. .		Revised Clause may be read as "Network Management System may integrate with AAA Policy server if need be in future."	
9	M/s Intec Infonet, New Delhi	33	Page No. 33, Point No. 8	Rack Server Specifications Internal DVD-ROM drive		Request kindly accept internal or External DVD-ROM drive		Revised Clause may be read as Internal DVD-ROM drive/External DVR ROM drive	
10	M/s Intec Infonet, New Delhi	33	Page No. 33, Point No. 17	The Network Management System and Automation Software Solutions shall host on the VM created in this Server hence the solution of NMS should have complete compatibility with this virtual setup of this server		As per above both points, our understanding is there will be atleast 4 Application running on given server(NMS, Automation and other 2 as per given OS), please confirm so that we can populate additional resources if required		Specifications as per RFP shall be applicable.	
11	M/s Intec Infonet, New Delhi	34	Page no: 34 Point No. 21	Rack Server Specifications The Server must be supplied with one no of RedHat Linux OS Enterprise Version or higher and one no of Windows Enterprise Version or higher					
12	Softel Solutions Pvt. Ltd. New Delhi	13	19	Switches and Access Points, WLAN Controller, SFP Modules should be from the same OEM to have single TAC for Active components	Request For Deletion		We request you to kindly remove the same OEM requirement as TAC has to be taken product wise and different OEM's have expertise respectively	Conditions as per RFP shall be applicable.	

13	Softel Solutions Pvt. Ltd. New Delhi	24	3.2	Switch hardware capable for IEEE 802.1AE / MacSec on all ports	Request For Deletion	Switch is connected across firewall and already secured. Switch has 802.1x and port Security on Ip amd mac	Specifications as per RFP shall be applicable.	
14	Softel Solutions Pvt. Ltd. New Delhi	26	1.2: Core switch 3.2	Switch shall support 1:1 redundant internal power supply	Switch shall support 1:1 redundant internal power supply /External power supply	Access Switches do not support internal redundant power supply . These Power supplies are supported by core or distribution switches	Specifications as per RFP shall be applicable.	
15	Softel Solutions Pvt. Ltd. New Delhi	26	1.3: Access Switch - Layer 2 - 24 Port with 8*802.3bz support	Switch shall have minimum 120 Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 4 switch in stack	Switch shall have minimum 84Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 8 switch in stack	120 gbps stacking is too high for Gigabit switch , Access Switches have 80 gbps stacking supported by all oem	Revised clause may be read as: Switch shall have minimum 80 Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 4 switch in stack.	
16	Softel Solutions Pvt. Ltd. New Delhi	26	2.7: Access Switch - Layer 2 - 24 Port with 8*802.3bz support 1.4	Switch must have atleast 2GB RAM and 2GB Flash / SD card	Switch must have atleast 1GB RAM and 256Gb Flash / SD card	Access switches do not support internal redundant power supply . These Power supplies are supported by advanced layer 3 Switches	Specifications as per RFP shall be applicable.	
17	Softel Solutions Pvt. Ltd. New Delhi	26	3.2: Access Switch - Layer 2 - 24 Port with 8*802.3bz support 2.7	Switch hardware capable for IEEE 802.1AE / MacSec on all ports	Request For Deletion	Switch is connected across firewall and already secured. Switch has 802.1x and port Security on Ip amd mac	Specifications as per RFP shall be applicable.	
18	Softel Solutions Pvt. Ltd. New Delhi	25	7.1: Access Switch - Layer 2 - 24 Port with 8*802.3bz support 3.2	Switch should be certified for EAL 2/NDPP or above under Common Criteria Certification.	Request For Deletion	EAL2/NDPP is restrictive for open tenders	Revised Clause may be read as: Switch should be certified for EAL 2/NDPP or above or equivalent under Common Criteria Certification.	
19	Aman Technologies, Jammu	13	19	Switches and Access Points, WLAN Controller, SFP Modules should be from the same OEM to have single TAC for Active components	Request For Deletion	We request you to kindly remove the same OEM requirement as TAC has to be taken product wise and different OEM's have expertise respectively	Conditions as per RFP shall be applicable.	
20	Aman Technologies, Jammu	24	3.2	Switch hardware capable for IEEE 802.1AE / MacSec on all ports	Request For Deletion	Switch is connected across firewall and already secured. Switch has 802.1x and port Security on Ip amd mac	Specifications as per RFP shall be applicable.	
21	Aman Technologies, Jammu	26	1.2: Core switch 3.2	Switch shall support 1:1 redundant internal power supply	Switch shall support 1:1 redundant internal power supply /External power supply	Access Switches do not support internal redundant power supply . These Power supplies are supported by core or distribution switches	Specifications as per RFP shall be applicable.	
22	Aman Technologies, Jammu	26	1.3: Access Switch - Layer 2 - 24 Port with 8*802.3bz support	Switch shall have minimum 120 Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 4 switch in stack	Switch shall have minimum 84Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 8 switch in stack	120 gbps stacking is too high for Gigabit switch , Access Switches have 80 gbps stacking supported by all oem	Revised clause may be read as: Switch shall have minimum 80 Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 4 switch in stack.	
23	Aman Technologies, Jammu	26	2.7: Access Switch - Layer 2 - 24 Port with 8*802.3bz support 1.4	Switch must have atleast 2GB RAM and 2GB Flash / SD card	Switch must have atleast 1GB RAM and 256Gb Flash / SD card	Access switches do not support internal redundant power supply . These Power supplies are supported by advanced layer 3 Switches	Specifications as per RFP shall be applicable.	
24	Aman Technologies, Jammu	26	3.2: Access Switch - Layer 2 - 24 Port with 8*802.3bz support 2.7	Switch hardware capable for IEEE 802.1AE / MacSec on all ports	Request For Deletion	Switch is connected across firewall and already secured. Switch has 802.1x and port Security on Ip amd mac	Specifications as per RFP shall be applicable.	
25	Aman Technologies, Jammu	25	7.1	Switch should be certified for EAL 2/NDPP or above under Common Criteria Certification.	Request For Deletion	EAL2/NDPP is restrictive for open tenders	Revised Clause may be read as: Switch should be certified for EAL 2/NDPP or above or equivalent under Common Criteria Certification.	
26	Aman Technologies, Jammu	5	3.4	Valid ISO 20000, ISO 27001:2013 Certification from Bidder	Request For Deletion	ISO 9001:2015 should be sufficient	Conditions as per RFP shall be applicable.	
27	M/s BIPS Sytems Ltd, New Delhi					Bid document / Tender Fee cost is very high it should be minimum cost i.e. Rs. 1000/- or free of cost.	Conditions as per RFP shall be applicable.	
28	M/s BIPS Sytems Ltd					Form no. 2: Technical Compliance as per detailed Specification of the tender clause should be removed and any OEM can not comply.	Conditions as per RFP shall be applicable.	
29	M/s BIPS Sytems Ltd					Delivery Schedule should be 5 – 6 week from Letter of Award (LOA).	Delivery Schedule and Project Completion shall be: 3 Weeks for material delivery of Passive Items, 5 weeks for material delivery of active items and end to end installation and completion of project in 8 weeks.	
30	M/s BIPS Sytems Ltd					Complete Installation & implementation of equipments or projects should be required minimum 3 week which shall subject to force majeure condition after delivery of equipments.	Delivery Schedule and Project Completion shall be : 3 Weeks for material delivery of Passive Items, 5 weeks for material delivery of active items and end to end installation and completion of project in 8 weeks, rest of the conditions as per RFP shall be applicable.	
31	Cisco, Gurgoan	32	Point No. 2	Network Management System and Automation Specifications		Solution must have location-based tracking of interferers, rogues, and Wi-Fi clients	NMS provides the location based tracking with the help of location tracking application, but there is no specs of location tracking in this RFP. So request please delete this clause.	Revised clause may be read as: Solution may support location-based tracking of interferers, rogues, and Wi-Fi clients when integrated with location based tracking solution in future.
32	Cisco, Gurgoan	32	Point No. 3	Network Management System and Automation Specifications		Solution must integrate with AAA Policy server	There is no AAA server specs in the RFP, so our understanding is we need to integrate with existing AAA policy server. Please confirm. Also pls mention the detail of existing server which needs to integrate for defining the scope .	Revised Clause may be read as "Network Management System may integrate with AAA Policy server if need be in future."

33	Cisco, Gurgoan	33	Point No. 8	Rack Server Specifications		Internal DVD-ROM drive	Request kindly accept internal or External DVD-ROM drive	Revised Clause may be read as Internal DVD-ROM drive/External DVR ROM drive
34	Cisco, Gurgoan	33	Point No. 17	Rack Server Specifications		The Network Management System and Automation Software Solutions shall host on the VM created in this Server hence the solution of NMS should have complete compatibility with this virtual setup of this server	As per above both points, our understanding is there will be atleast 4 Application running on given server(NMS, Automation and other 2 as per given OS), please confirm so that we can populate additional resources if required	Specifications as per RFP shall be applicable.
35	Cisco, Gurgoan	34	Point No. 21	Rack Server Specifications		The Server must be supplied with one no of RedHat Linux OS Enterprise Version or higher and one no of Windows Enterprise Version or higher		
36	Dell Internation Services Pvt Ltd		Core switch 3.2	Switch hardware capable for IEEE 802.1AE / MacSec on all ports	Request For Deletion		Switch is connected acrosss firewall and already secured. Switch has 802.1x and port Security on Ip amd mac	Specifications as per RFP shall be applicable.
37	Dell Internation Services Pvt Ltd		Access Switch - Layer 2 -24 Port with 8*802.3bz support	Switch shall support 1:1 redundant internal power supply	Switch shall support 1:1 redundant internal power supply /External power supply		Access Switches do not support internal redundant power supply . These Power supplies are supported by core or distribution switches	Specifications as per RFP shall be applicable.
38	Dell Internation Services Pvt Ltd		Access Switch - Layer 2 -24 Port with 8*802.3bz support 1.4	Switch shall have minimum 120 Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 4 switch in stack	Switch shall have minimum 84Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 8 switch in stack		120 gbps stacking is too high for Gigabit switch , Access Switches have 80 gbps stacking supported by all oem	Revised clause may be read as: Switch shall have minimum 80 Gbps of stacking bandwidth with dedicated stacking ports and cables with minimum 4 switch in stack.
39	Dell Internation Services Pvt Ltd		Access Switch - Layer 2 -24 Port with 8*802.3bz support 2.7	Switch must have atleast 2GB RAM and 2GB Flash / SD card	Switch must have atleast 1GB RAM and 256Gb Flash / SD card		Access switches have lower ram and 2 GB are supported by advanced layer 3 Switches	Specifications as per RFP shall be applicable.
40	Dell Internation Services Pvt Ltd		Access Switch - Layer 2 -24 Port with 8*802.3bz support 3.2	Switch hardware capable for IEEE 802.1AE / MacSec on all ports	Request For Deletion		Switch is connected acrosss firewall and already secured. Switch has 802.1x and port Security on Ip amd mac	Specifications as per RFP shall be applicable.
41	Dell Internation Services Pvt Ltd		7.1	Switch should be certified for EAL 2/NDPP or above under Common Criteria Certification.	Request For Deletion		EAL2/NDPP is restrictive for open tenders	Revised Clause may be read as: Switch should be certified for EAL 2/NDPP or above or equivalent under Common Criteria Certification.
42	Dell Internation Services Pvt Ltd		Point V	Switches and Access Points, WLAN Controller, SFP Modules should be from the same OEM to have single TAC for Active components	Request For Deletion		We request you to kindly remove the same OEM requirement as TAC has to be taken product wise and different OEM's have expertise respectively	Conditions as per RFP shall be applicable.